



# 5 TIPS FOR SELLERS

If you've been thinking about putting your current home on the market, make sure you use these tips to help you prepare.

## 1 Clear the Clutter

Sort through the items you've acquired over the years. Take it one room at a time and divide items into three piles: keep, donate and toss.

## 2 Get Packing

Start boxing up items you're not using, like seasonal clothing, sports equipment and a few valuables. You'll protect your stuff from damage and make it easier for buyers to visualize themselves living there!

## 3 Research the Local Market

Know what homes in your area sold for and how long they stayed on the market to better gauge your own situation.

## 4 Repair and Improve

Boost curb appeal by making minor repairs and improvements:

- Paint the walls in neutral tones.
- Replace old light fixtures.
- Update appliances.
- Clean it up!

## 5 Be Realistic

Keep realistic expectations about what your home is worth and how long it'll take to sell so you can relieve some stress.

**Call me to learn more about the real estate process and the state of the market. I'm happy to answer all of your questions!**